

Greetings ~

CHANGING-PLACES, INC. SUMMER NEWSLETTER



The 2015 Changing-Places Team

DON'T LEAVE IT TO YOUR HEIRS

Today, one in four Marin County residents is 60 years or older-and by 2030, **one in three residents will be a senior***. The Bay Area will see a major downsizing trend in the coming years.

Changing Places offers downsizing and estate services for the simplest to most complicated senior move.

In May, Katie Carr and the team at Marin Villages conducted a popular seminar in Ross called **"DON'T LEAVE IT TO YOUR HEIRS"**. Here are a few senior de-cluttering and downsizing tips we shared:



1. **Divide heirlooms**: Divide beloved heirlooms and sentimental keepsakes now. At the very least, parents should write down who should get what.
2. **Clear the house**: Designate one room for donation, another for things to keep and third for sale. Work in pairs. Take time to share fond memories and reminisce.
3. **Recycle**: If it's plastic or paper, recycle it - but shred old check registers, tax returns and other financial papers first.
4. **Spare your heirs**: Get your affairs in order, organize your paperwork, and declutter your own house. In 1978, the average home measured 1,695 square feet. Now it's 2,500 and apparently that's still not big enough. Self-storage facilities have become a \$22 billion annual business.
5. **Hire a Senior Move Manager: Changing-Places at (415) 461-6257**

*Source: Adler, Marsha Nye, Ph.D., *Advisory Report: Aging Action Initiative for Marin County Aging and Adult Services*.

SAN FRANCISCO'S REAL ESTATE ON NATIONAL TV

Tune in to ***MILLION DOLLAR LISTING*** on Bravo TV (Wednesdays 10pm PT), which **features two of Changing-Places' realtor partner firms, COLDWELL BANKER and CLIMB REAL ESTATE**. San Francisco's thriving real estate market and its legendary homes are on display in this must-see show!



A NOTE FROM MARGARET WALSH

President & Owner, Changing-Places, Inc.

Bonjour! I've just returned from two months in France, during which I traveled, rested and visited friends and family.

I will spend much of the coming year in Europe, while still remaining actively involved at Changing-Places with our team and clients, consulting via Skype and FaceTime.



Our amazing team at Changing-Places continues to raise the bar for our clients. Here's what they are saying about us:

"Selling one's home and moving into a new one is very stressful.... to say the least! Changing Places via Beth Forsman (Project Manager) came to visit both condos. Beth suggested help with packing up the first unit. I declined...I should have listened to Beth!"

What I thought would be an easy project turned out to be quite lengthy and difficult physically and emotionally. I was overwhelmed. Beth and Alex were terrific. Changing Places helped me gather goods to be donated and helped me put away items. I would have been lost without them!"



**Sally Rosenman, San Francisco realtor
Hill & Co Real Estate**

"A heartfelt Thank You to Changing-Places - you are life-savers! I had to empty out a huge home for sale in a very short time and could not have done it without you.

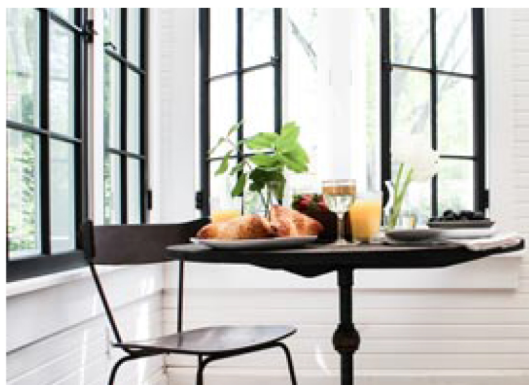
Janis did a fantastic job, handling all the details from big to small and not afraid to roll up her sleeves and get the job done quickly and professionally. All the movers and vendors she arranged were also highly competent, honest, punctual, and a pleasure to work with. All deadlines were met or exceeded and the contracted services were performed to perfection."

Gary Zellerbach, San Francisco



"Thank you again for all of your help this past week. The entire move was smoother than anything I could have imagined and we are still in awe of how quickly you were able to get everything organized. You and the entire team were a pleasure to work with and truly went above and beyond. We couldn't be more thrilled!"

A busy, relieved family of four who relocated to Marin



All our best regards,

Maya Katie

**RESOURCES · MOVING & RELOCATION · ORGANIZING
STAGING & REMODELING · CONCIERGE SERVICES
 Downsizing & Senior Relocation**